# SVU Client Success Story

See how one venous center was able to save over \$10k/year by looking back on past cases to identify a missed code.

### The Challenge

A venous center, that performs a variety of therapeutic techniques, questions if reimbursement is available for guidance procedures that are being performed.

#### The Results

The venous center contacted the SVU Advisory Services to help evaluate the concern. Through a series of reviews of their complete processes, starting with their P&P and looking at numerous cases where it was separately covered but claims were not being correctly submitted in all instances, the missing code was indentified. Finding this oversight resulted in an increase of \$10,000 captured revenue this year and will save even more as the practice grows.

## The "How did they do that?!"

The key step this venous center took was to reach out for help. Knowing that they did not have enough staff, time or the expertise to go through multiple levels with a fine-tooth comb, reaching out to SVU Advisory Services was an essential first step in finding the missing money. Understanding that a small investment in a third-party resource can lead to a big gain is all this venous center needed to take the first step.

To learn more, please visit the SVU booth #704 or visit us online at www.svunet.org/advisoryservices.

## Challenge

Identifying areas where claims were not appropriately being submitted.

#### Results

Increased captured revenue over \$10k/year

